

THE LAWYER'S COMPASS

Character, Ethics and Trust in Modern Legal Practice

 **6 CLE HOURS INCLUDING** |  **2 ETHICS HOURS**

AGENDA

SPEAKER:

John E. Moore, III, Vero Beach, FL

8:30 **INTRODUCTION AND OVERVIEW**

8:35 **MODERN PRACTICE AND THE DEMAND FOR TRUST**

THE PRACTICE OF LAW TODAY AND TOMORROW

- Current State of the Legal Profession:
The Three-Dimensional Crisis and Lack of Trust
- The Future of Work: Technology and Markets Are Causing
Radical Changes to the Nature of Work

TRUST MODEL OF LEGAL PRACTICE: CHARACTER AND COMPETENCY

- Trust and the Lawyer Advisory Relationship
- How Do We Create Trust? Character and Competency
- Values Are the Key to Building Trust

10:05 **BREAK**

10:20 **MODEL RULES OF PROFESSIONAL CONDUCT:
OUR ETHICS **

- Status and History of the Model Rules of
Professional Conduct
- The Role of Values in Ethical Practice
- MRPC Matrix and Underlying Values
- The Broken Compass: The Rule Compliant,
Unethical Lawyer

11:50 **BREAK**

12:20 **GENERATING TRUST AND PERSONAL CONTENTMENT**

BECOMING A TRUST GENERATOR

- Trust Building Professional Competencies
- Exceeding Expectations in the Client Relationship

CONTENTMENT THEORY: VALUES, CONGRUENCE, SATISFACTION AND CALLING

- Values: Your Foundation
- Congruence: Matching Who You Are to Where You Are
- Satisfaction in Activity: Happiness, Fulfillment
and Excellence
- Calling: Where Activity Takes Place for Others

1:50 **BREAK**

2:05 **BUILDING THE LAWYER'S COMPASS AND THE
ASPIRATIONAL LAWYER**

- Congruence Theory of the Lawyer's Compass
- What Are Your Values? How Do You Spend Your Time?
- The Lawyer's Compass Tool
- Becoming The Aspirational Lawyer

3:35 **ADJOURN**



In light of continued COVID-19 health concerns, this program will be available by online livestream ONLY. There will be no in-person attendance for registrants, you will be sent a livestream link to the program by 7:00 p.m. the evening before so that you may watch the program online from your home or office.



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LIVESTREAM

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QUESTIONS:

✉ **icleregistration@gabar.org**

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UPDATE: Due to COVID-19, the State Bar of Georgia offices are currently closed to registrants for viewing.
A link will be provided by 7:00 p.m. the evening before the seminar. More information below.

REFUND POLICY

Duplicate registrations may result in multiple charges to your account. A \$25.00 administrative fee will apply to refunds required as a result of duplicate registrations. Cancellations reaching ICLE by 5:00 p.m. the day before the program date will receive a registration fee refund less a \$25.00 administrative fee. Otherwise, the registrant will be considered a "no show" and will not receive a registration fee refund.

LIVESTREAM INFORMATION

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LIVESTREAM REGISTRATION PAYMENT OPTIONS

ONLINE: www.gabar.org/lawyers-compass • Using the link, log into your State Bar of Georgia account to access the ICLE registration page.

MAIL: ICLE • PO Box 117210 • Atlanta, GA 30368-7210 • Mail-in registrations must be postmarked 5 business days prior to the program date in order to receive the livestream link. Mail check payable to ICLE along with this completed page.

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Livestream registration closes at 5:00 p.m. the day prior to the program. **Questions? Email icleregistration@gabar.org**

THE LAWYER'S COMPASS | SEPTEMBER 21, 2021 | 1319-092121

LIVESTREAM REGISTRATION: \$295

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