

# GPTS AV Library

CLE Credit is now available on all of the tapes listed below. As of Jan. 1, 2001 you can get six CLE hours through home study audio/video tapes. You may also carry over 6 hours to the next year. A CLE credit form and instruction will be enclosed with each order. CLE credit hours are listed after each tape title and paid for by separate check made payable to the State Bar of Georgia.

- 1) A letter to request tapes must be submitted with a check in the appropriate amount (cost listed after each title) made payable to the State Bar of Georgia, General Practice and Trial Section, and sent to 104 Marietta Street NW, Ste. 650, Atlanta, Georgia 30303.
- 2) Only one tape request will be honored per letter.
- 3) The renter will be notified if the tape requested is not available and at that time a new request can be made or the renter may wish to go on a waiting list.
- 4) No telephone requests will be honored.
- 5) The rental time is 10 days, tapes not received after the 10 day period will accrue a late charge of \$1.00 per day. After 30 days, the tapes will be considered lost and the user will be charged the cost of replacing the tape/tapes plus late fees.
- 6) Please be sure to rewind each tape after use in consideration of the next person.

## *AUDIO TAPES*

- 1) **APPELATE ADVOCACY**  
Purpose, Preparation, Introduction, Argument, Rebuttal, Problems and Court Conference.  
Section Member \$15 Non-Member \$30.  
3 tapes and handbook 2 CLE Hours
- 2) **BASIC CONCEPTS IN THE LAW OF EVIDENCE**  
Irving Younger Lectures by Robert Oliphant .  
Section Member \$20. Non-Member \$40.
- 3) **CROSS-EXAMINATION**  
Henry Rothblatt  
Section Member \$10. Non Member \$20.  
3 tapes and handbook 3 CLE Hours
- 4) **DEMONSTRATION SERIES**  
Section Member \$15. Non Member \$30.  
12 tapes 12 CLE hours
- 5) **DEPOSITION SERIES**  
Section Member \$20. Non-Member \$40.  
5 tapes and handbook 5 CLE hours
- 6) **DISCOVERY TECHNIQUES**  
Section Member \$10. Non-Member \$20.  
3 tapes and handbook 3 CLE hours

- 7) EFFECTIVE COMMUNICATION IN THE COURTROOM**  
Section Member \$15. Non-Member \$30.  
3 tapes and handbook 3 CLE hours
- 8) EFFECTIVE NEGOTIATION TECHNIQUES**  
Preparing for negotiations, strategy and tactics in negotiations, psychological factors and ethical considerations in negotiations.  
Section Member \$15. Non-Member \$30  
3 tapes and handbook 3 CLE hours
- 9) EFFECTIVE TRIAL STRATEGIES**  
Psychology of trial, discovery, jury selection and voir dire, motions practice, opening statements, demonstrative evidence, direct examinations, cross examination, jury instructions and summation.  
Section Member \$15. Non Member \$30.  
4 tapes 4 CLE hours
- 10) ESSAYS IN ADVOCACY**  
Psychology of persuasion, cross-examination, crisis in the courtroom and summation.  
Section Member \$15. Non-Member \$30.  
4 tapes 4 CLE hours
- 11) EXCELLENCE IN ADVOCACY**  
Section Member \$20. Non-Member \$40.  
6 tapes and handbook 6 CLE hours
- 12) EXPERT WITNESS**  
Section Member \$10. Non Member \$20.  
3 tapes 3 CLE hours
- 13) EXPERT WITNESSES**  
Section Member \$20. Non-Member \$40.  
8 tapes and handbook 8 CLE hours
- 14) JURY SELECTION**  
Section Members \$15. Non-Members \$30.  
5 tapes 5 CLE hours
- 15) LISTENING AND MEMORY SKILLS FOR JUDGES AND LAWYERS**  
Section Members \$20. Non-Members \$40.  
6 tapes and handbook 6 CLE hours
- 16) MASTER ADVOCATES □ HANDBOOK VOLUMN #1**  
Section Members \$20. Non-Members \$40.  
8 tapes 8 CLE hours
- 17) MASTER ADVOCATES □ HANDBOOK VOLUMN #2**  
Section Members \$20. Non-Members \$40.  
8 tapes 8 CLE hours
- 18) MASTER ADVOCATES □ HANDBOOK VOLUMN #3**  
Section Members \$20. Non-Members \$40.  
8 tapes 8 CLE hours

**19) MASTERING THE CRAFT OF TRIAL ADVOCACY**

Section Members \$20. Non-Members \$40.

12 tapes and handbook 12 CLE hours

**20) OPENING AND CLOSING STATEMENTS IN A CRIMINAL CASE**

Section Members \$10. Non-Members \$20.

3 tapes 3 CLE hours

**21) OPENING STATEMENTS**

Section Members \$15. Non-Members \$30.

3 tapes 3 CLE hours

**22) RESOLVING MODERN EVIDENCE PROBLEMS**

Section Members \$15. Non-Members \$30.

3 tapes 3 CLE hours

**23) SOFT TISSUE INJURY**

Damages in the small case, demonstrative evidence in the small case, opening arguments and final argument.

Section Member \$10. Non-Member \$20.

2 tapes 2 CLE hours

**24) SPECIAL LECTURES AND PROBLEMS ON EVIDENCE AND TRIAL**

Section Member \$15. Non Member \$30.

5 tapes 5 CLE hours

**25) THE ART OF EFFECTIVE COMMUNICATION**

Section Member \$15. Non-Member \$30.

4 tapes and handbook 4 CLE hours

**26) THE SUCCESSFUL OPERATION OF A SMALL TO MEDIUM SIZE LAW FIRM FROM A-Z.**

Section Member \$10. Non-Member \$20.

**27) IN PRAISE OF SIMPLICITY AND THE TRIAL OF ALGER HISS**

Section Member \$15. Non-Member \$30.

4 tapes 4 CLE hours

**28) TRIAL ADVOCACY**

Section Member \$15. Non-Member \$30.

**29) TRIAL TECHNIQUES**

Section Member \$15. Non-Member \$30.

6 tapes and handbook 6 CLE hours

**30) UNIFYING THE MIND THE WHOLE BRAIN APPROACH**

Section Member \$15. Non-Member \$30.

4 tapes and handbook 4 CLE hours

**31) WINNING BEFORE TRIAL PRACTICAL PRE-TRIAL PRACTICE**

Section Member \$20. Non-Member \$40.

6 tapes and handbook 6 CLE hours

**32) SPECIAL MEDICAL/LEGAL SERIES AUDIO TAPES MAY ONLY BE RENTED BY THE SEGMENT IN THE SERIES. DUE TO THE EXTENSIVE NATURE OF THE WRITTEN MATERIALS AND THE COST TO REPLACE THEM, THEY MUST BE SENT AND RETURNED BY UPS OR IN PERSON AND INSURED FOR THE AMOUNT OF \$250. EACH SEGMENT HAS 7 TAPES AND HANDBOOK WITH A**

TOTAL OF 10 1/2 CLE HOURS.

SEGMENTS AVAILABLE

- a. **ASBESTOSIS AND RELATED LUNG DISORDERS**
- b. **ANATOMY FOR ATTORNEYS PART I**
- c. **ANATOMY FOR ATTORNEYS PART II**
- d. **OB/GYN AND PEDIATRIC INJURIES**
- e. **PSYCHOLOGICAL DISORDERS EVALUATION AND DISABILITY**
- f. **HOW TO READ MEDICAL RECORDS**
- g. **ORTHOPEDIC INJURIES AND DISABILITY**
- h. **THE TMJ INJURY AND DENTAL MALPRACTICE**
- i. **LITIGATING PSYCHOLOGICAL INJURIES**
- j. **NEUROLOGICAL INJURIES AND DISABILITY**
- k. **SOFT TISSUE INJURIES AND DISABILITY**
- l. **CARDIOVASCULAR INJURIES AND DISABILITY**

Section Members \$50. Non-Members \$100.

7 tapes and handbook 10 1/2 CLE hours

## *Video Tape Library*

### 1) **APPELATE ADVOCACY**

Purpose, Preparation, introduction, rebuttal, problems, and court conference.

Section Members \$15. Non-Members \$30.

3 tapes and handbook 2 CLE hours

### 2) **THE ART OF ADVACACY SKILLS IN ACTION**

□ **APPEALS**

Section Members \$10. Non-Members \$20.

3 tapes and handbook 2 CLE hours

### 3) **BANKRUPTCY**

New client education

Section Members \$10. Non-Members \$20.

### 4) **BELLI ON DEMONSTRATIVE EVIDENCE**

Section Members \$15. Non-Members \$30.

2 tapes 2 CLE hours

### 5) **THE BIO-MECHANICAL ENGINEER WINNING AN ADEQUATE AWARD**

Section Members \$15. Non-Members \$30.

2 tapes 2 CLE hours

### 6) **BUILDING A WINNING MEDICAL CASE**

Section Members \$15. Non-Members \$30.

4 tapes 4 CLE hours

### 7) **CROSS EXAMINING MEDICAL EXPERTS.**

Section Members \$10. Non-Members \$20.

2 tapes 2 CLE hours

### 8) **CROSS EXAMINATION OF NON-MEDICAL EXPERTS**

Section Members \$10. Non-Members \$20.

- a. **DEALING WITH THE S.O.B. LITIGATOR**  
Section Members \$10. Non-Members \$20.  
2 tapes and handbook 3 CLE hours
- 9) **THE ECONOMIST IN WRONGFUL DEATH CASES**  
Section Members \$10. Non-Members \$20  
2 tapes 2 CLE hours
- 10) **EFFECTIVE COMMUNICATION IN THE COURTROOM**  
Verbal communication in the trial, non-verbal communication  
in the trial and selected communication tasks during trial  
Section Members \$15. Non-Members \$30.  
3 tapes 2 ½ CLE hours
- 11) **EVIDENCE ON TRIAL I**  
Laying foundations for exhibits, photographs, charts, diagrams  
and conversations  
Section Members \$10. Non-Members \$20.  
2 tapes and handbook 2 ½ CLE hours
- 12) **EVIDENCE ON TRIAL II**  
Motions in Limine and voir dire of witness  
Section Members \$10. Non-Members \$20.  
1 tape and handbook 1 ¼ CLE hours
- 13) **FIVE COMPUTER APPLICATIONS FOR THE BUSY LAWYER**  
Section Members \$10. Non-Member \$20.  
1 tape and handbook ½ CLE hour
- 14) **GETTING AND KEEPING THE CLIENT YOU WANT**  
Section Members \$10. Non-Members \$20.  
1 tape and handout 1 CLE hour
- 15) **GETTING YOUR NAME OUT IN THE COMMUNITY**  
Section Members \$10. Non-Members \$20.  
1 tape ¾ CLE hour
- 16) **HOW TO SET A FAIR FEE J. HARRIS MORGANS FOOLPROOF FORMULA**  
Section Members \$10. Non-Members \$20.  
1 tape 1 CLE hour
- 17) **HOW TO TAKE A VIDEO DEPOSITION**  
Section Members \$10. Non-Members \$20.  
1 tape 1 ¾ CLE hours
- 18) **IN PRAISE OF SIMPLICITY**  
Section Members \$10. Non-Members \$20.  
1 tape ½ CLE hour
- 19) **JURY SELECTION**  
Section Members \$10. Non-Members \$20.  
2 tapes 2 ¾ CLE hours
- 20) **NEGOTIATIONS CAN YOU TRUST YOUR INSTINCTS**  
Section Members \$20 Non-Members \$40.  
4 tapes and handbook 3 ½ CLE hours

- 21) NEGOTIATIONS DEMONSTRATION SERIES**  
Section Members \$15. Non-Members \$30.  
3 tapes and handbook 2 CLE hours
- 22) PROVING DIMINISHED EARNING POWER**  
Section Members \$10. Non-Members \$20.  
2 tapes 1 ¾ hours
- 23) PUNITIVE DAMAGES IN COMMERCIAL CASES**  
Section Members \$15. Non-Members \$30.  
3 tapes and handbook 3 ½ CLE hour
- 24) SUMMATION**  
Section Members \$10. Non-Members \$20.  
2 tapes 1 ¾ CLE hours
- 25) SUMMATION AND ARGUMENT WINNING THE ADEQUATE AWARD**  
Section Members \$15. Non-Members \$30.  
2 tapes 1 CLE hour
- 26) THE SUCCESSFUL OPENING STATEMENT**  
Section Members \$10. Non-Members \$20.  
2 tapes 1 CLE hour
- 27) THE SUCCESSFUL OPERATION OF A SMALL TO MEDIUM LAW OFFICE FROM A-Z**  
Section Members \$10. Non-Members \$20.  
1 tape 2 CLE hours
- 28) THE TOUCHSTONES OF WINNING ADVOCACY**  
Section Members \$10. Non-Members \$20.  
1 tape 1 CLE hour
- 29) TRIAL EVIDENCE MAKING AND MEETING OBJECTIONS VINGNETTES 1-50**  
Section Members \$10. Non-Members \$20.  
2 tapes and handbook 2CLE hours
- 30) UNDERSTANDING AND HANDLING BACK AND NECK INJURY CASES**  
Anatomy, sprains, strains, whiplash and the ruptured disc injury  
Section Members \$15. Non-Members \$30.  
3 tapes and handbook 2 ½ CLE hours
- 31) UNDERSTANDING ORTHOPEDIC EVALATIONS**  
Section Members \$15. Non-Members \$30.  
2 tapes and handbook 1 CLE hour
- 32) WHAT EVERY BUSINESS LITIGATOR NEEDS TO KNOW ABOUT FEDERAL CRIMINAL INVESTIGATIONS**  
Section Members \$10. Non-Members \$20.  
2 tapes and handbook 4 hours
- 33) YOUR DEPOSITION CLIENT EDUCATION**  
Section Members \$10. Non-Members \$20.  
TRIAL ADVOCACY SERIES
- 34) CASE PREPARATION**  
Section Members \$10. Non-Members \$20.  
1 tape ¾ CLE hour

- 35) TRIAL PRESENTATION**  
Section Members \$10. Non-Members \$20.  
1 tape  $\frac{3}{4}$  CLE hour
- 36) DIRECT EXAMINATION**  
Section Members \$10. Non-Members \$20.  
1 tape  $\frac{3}{4}$  CLE hour
- 37) CROSS EXAMINATION**  
Section Members \$10. Non-Members \$20.  
1 tape  $\frac{3}{4}$  CLE hour
- 38) CLOSING ARGUMENT**  
Section Members \$10. Non-Members \$20.  
1 tape  $\frac{1}{2}$  CLE hour

## **DEPOSITION SERIES**

- 39) DISCOVERY DEPOSITION**  
Section Members \$10. Non-Members \$20.  
1 tape  $\frac{3}{4}$  CLE hour
- 40) DEPOSITION PREPARATION**  
Section Members \$10. Non-Members \$20.  
1 tape  $\frac{3}{4}$  CLE hour
- 41) DEPOSITION TECHNIQUES**  
Section Members \$10. Non-Members \$20.  
1 tape  $\frac{3}{4}$  CLE hour
- 42) DEPOSITION PROBLEMS**  
Section Members \$10. Non-Members \$20.  
1 tape  $\frac{3}{4}$  CLE hour
- 43) DEPOSITION PROCEDURE**  
Section Members \$10. Non-Members \$20.  
1 tape  $\frac{1}{2}$  CLE hour

## **EXPERT WITNESS SERIES**

- 44) DIRECT AND CROSS EXAMINATION OF AN EXPERT WITNESS**  
Section Members \$10. Non-Members \$20.  
1 tape  $\frac{1}{2}$  CLE hour
- 45) DIRECT EXAMINATION OF AN EXPERT ECONOMIST IN A CIVIL DEATH CASE**  
Section Members \$10. Non-Members \$20.  
1 tape  $\frac{1}{2}$  CLE hour
- 46) DIRECT AND CROSS EXAMINATION OF AN EXPERT WITNESS □  
PATHOLOGIST**  
Section Members \$10. Non-Members \$20.  
1 tape  $\frac{3}{4}$  CLE hour

**47) COMPARATIVE CROSS EXAMINATION OF AN ECONOMIST**

Section Members \$10. Non-Members \$20.

1 tape  $\frac{3}{4}$  CLE hour

**48) DIRECT AND CROSS EXAMINATION OF A MEDICAL RECORDS CUSTODIAN**

Section Members \$10. Non-Members \$20.

1 tape  $\frac{1}{2}$  CLE hour

**49) DIRECT AND CROSS EXAMINATION OF AN EXPERT WITNESS □  
PSYCHIATRIST**

Section Members \$10. Non-Members \$20.

1 tape and handbook  $\frac{3}{4}$  CLE hour

**50) EXPERT I LECTURE**

Section Members \$10. Non-Members \$20.

1 tape  $\frac{3}{4}$  CLE hour

**51) EXPERT II LECTURE**

Section Members \$10. Non-Members \$20.

1 tape  $\frac{1}{2}$  CLE hour

## **EXHIBITS SERIES**

**52) LITURGY OF FOUNDATIONS**

Section Members \$10. Non-Members \$20.

1 tape and handbook  $\frac{3}{4}$  CLE hour

**53) THE INTRODUCTION AND USE OF EXHIBITS**

Section Members \$10. Non-Members \$20.

1 tape and handbook  $\frac{3}{4}$  CLE hour

**54) PROBLEM WITNESS TACTICS**

Section Members \$10. Non-Members \$20.

1 tape and handbook  $\frac{1}{2}$  CLE hour

**55) DEMONSTRATIVE EVIDENCE**

Section Members \$10. Non-Members \$20.

1 tape  $\frac{1}{2}$  CLE hour

SPECIAL MEDICAL/LEGAL INSTITUTE SERIES VIDEO TAPES MAY ONLY BE RENTED BY THE SEGMENT IN THE SERIES. DUE TO THE EXTENSIVE NATURE OF THE WRITTEN MATERIAL AND THE COST TO REPLACE THEM, THEY MUST BE SENT AND RETURNED BY UPS OR IN PERSON AND INSURED FOR THE AMOUNT OF \$250.

SEGMENTS AVAILABLE (ALL SEGMENTS HAVE 5 VIDEO TAPES AND HANDBOOK)

### ***PART I***

**PART 1 - ANATOMY FOR THE LEGAL AND INSURANCE PROFESSIONAL**

5 tapes and handout 3 CLE hours

**PART 2 - ANATOMY FOR THE LEGAL AND INSURANCE PROFESSIONAL**

***PART II***

**PART 3 - ORTHOPEDIC INJURIES AND DISABILITY**

**PART 4 - TRAUMA TO THE SPINE**

**PART 5 - SOFT TISSUE INJURIES AND DISABILITIES**

SEGMENTS 2, 5 EACH CONTAIN 5 - 2 HOUR VIDEO

TAPES WITH A TOTAL CREDIT OF 10 CLE HOURS

Section Members \$50. Non-Members \$100.