GPTS AV Library

CLE Credit is now available on all of the tapes listed below. As of Jan. 1, 2001 you can get six
CLE hours through home study audio/video tapes. You may also carry over 6 hours to the next
year. A CLE credit form and instruction will be enclosed with each order. CLE credit hours are
listed after each tape title and paid for by separate check made payable to the State Bar of
Georgia.

1) A letter to request tapes must be submitted with a check in the appropriate amount (cost
listed after each title) made payable to the State Bar of Georgia, General Practice and
Trial Section, and sent to 104 Marietta Street NW, Ste. 650, Atlanta, Georgia 30303.

2) Only one tape request will be honored per letter.

3) The renter will be notified if the tape requested is not available and at that time a new
request can be made or the renter may wish to go on a waiting list.

4) No telephone requests will be honored.

5) The rental time is 10 days, tapes not received after the 10 day period will accrue a late
charge of $1.00 per day. After 30 days, the tapes will be considered lost and the user will
be charged the cost of replacing the tape/tapes plus late fees.

6) Please be sure to rewind each tape after use in consideration of the next person.

AUDIO TAPES

1) APPELATE ADVOCACY
   Purpose, Preparation, Introduction, Argument, Rebuttal,
   Problems and Court Conference.
   Section Member $15 Non-Member $30.
   3 tapes and handbook 2 CLE Hours

2) BASIC CONCEPTS IN THE LAW OF EVIDENCE
   Irving Younger Lectures by Robert Oliphant .
   Section Member $20. Non-Member $40.

3) CROSS-EXAMINATION
   Henry Rothblatt
   Section Member $10. Non Member $20.
   3 tapes and handbook 3 CLE Hours

4) DEMONSTRATION SERIES
   Section Member $15. Non Member $30.
   12 tapes 12 CLE hours

5) DEPOSITION SERIES
   Section Member $20. Non-Member $40.
   5 tapes and handbook 5 CLE hours

6) DISCOVERY TECHNIQUES
   Section Member $10. Non-Member $20.
   3 tapes and handbook 3 CLE hours
7) **EFFECTIVE COMMUNICATION IN THE COURTROOM**
   Section Member $15. Non-Member $30.
   3 tapes and handbook 3 CLE hours
8) **EFFECTIVE NEGOTIATION TECHNIQUES**
   Preparing for negotiations, strategy and tactics in negotiations, psychological factors and ethical considerations in negotiations.
   Section Member $15. Non-Member $30
   3 tapes and handbook 3 CLE hours
9) **EFFECTIVE TRIAL STRATEGIES**
   Psychology of trial, discovery, jury selection and voir dire, motions practice, opening statements, demonstrative evidence, direct examinations, cross examination, jury instructions and summation.
   Section Member $15. Non Member $30.
   4 tapes 4 CLE hours
10) **ESSAYS IN ADVOCACY**
    Psychology of persuasion, cross-examination, crisis in the courtroom and summation.
    Section Member $15. Non-Member $30.
    4 tapes 4 CLE hours
11) **EXCELLENCE IN ADVOCACY**
    Section Member $20. Non-Member $40.
    6 tapes and handbook 6 CLE hours
12) **EXPERT WITNESS**
    Section Member $10. Non Member $20.
    3 tapes 3 CLE hours
13) **EXPERT WITNESSES**
    Section Member $20. Non Member $40.
    8 tapes and handbook 8 CLE hours
14) **JURY SELECTION**
    Section Members $15. Non-Members $30.
    5 tapes 5 CLE hours
15) **LISTENING AND MEMORY SKILLS FOR JUDGES AND LAWYERS**
    Section Members $20. Non-Members $40.
    6 tapes and handbook 6 CLE hours
16) **MASTER ADVOCATES® HANDBOOK VOLUMEN #1**
    Section Members $20. Non-Members $40.
    8 tapes 8 CLE hours
17) **MASTER ADVOCATES® HANDBOOK VOLUMEN #2**
    Section Members $20. Non-Members $40.
    8 tapes 8 CLE hours
18) **MASTER ADVOCATES® HANDBOOK VOLUMEN #3**
    Section Members $20. Non-Members $40.
    8 tapes 8 CLE hours
19) **MASTERING THE CRAFT OF TRIAL ADVOCACY**
   Section Members $20. Non-Members $40.
   12 tapes and handbook 12 CLE hours

20) **OPENING AND CLOSING STATEMENTS IN A CRIMINAL CASE**
   3 tapes 3 CLE hours

21) **OPENING STATEMENTS**
   Section Members $15. Non-Members $30.
   3 tapes 3 CLE hours

22) **RESOLVING MODERN EVIDENCE PROBLEMS**
   Section Members $15. Non-Members $30.
   3 tapes 3 CLE hours

23) **SOFT TISSUE INJURY**
   Damages in the small case, demonstrative evidence in the small case, opening arguments and final argument.
   Section Member $10. Non-Member $20.
   2 tapes 2 CLE hours

24) **SPECIAL LECTURES AND PROBLEMS ON EVIDENCE AND TRIAL**
   Section Member $15. Non Member $30.
   5 tapes 5 CLE hours

25) **THE ART OF EFFECTIVE COMMUNICATION**
   Section Member $15. Non-Member $30.
   4 tapes and handbook 4 CLE hours

26) **THE SUCCESSFUL OPERATION OF A SMALL TO MEDIUM SIZE LAW FIRM FROM A-Z.**
   Section Member $10. Non-Member $20.

27) **IN PRAISE OF SIMPLICITY AND THE TRIAL OF ALGER HISS**
   Section Member $15. Non-Member $30.
   4 tapes 4 CLE hours

28) **TRIAL ADVOCACY**
   Section Member $15. Non-Member $30.

29) **TRIAL TECHNIQUES**
   Section Member $15. Non-Member $30.
   6 tapes and handbook 6 CLE hours

30) **UNIFYING THE MIND THE WHOLE BRAIN APPROACH**
   Section Member $15. Non-Member $30.
   4 tapes and handbook 4 CLE hours

31) **WINNING BEFORE TRIAL PRACTICAL PRE-TRIAL PRACTICE**
   Section Member $20. Non-Member $40.
   6 tapes and handbook 6 CLE hours

32) **SPECIAL MEDICAL/LEGAL SERIES AUDIO TAPES MAY ONLY BE RENTED BY THE SEGMENT IN THE SERIES. DUE TO THE EXTENSIVE NATURE OF THE WRITTEN MATERIALS AND THE COST TO REPLACE THEM, THEY MUST BE SENT AND RETURNED BY UPS OR IN PERSON AND INSURED FOR THE AMOUNT OF $250. EACH SEGMENT HAS 7 TAPES AND HANDBOOK WITH A**
TOTAL OF 10 1/2 CLE HOURS.
SEGMENTS AVAILABLE

a. ASBESTOSIS AND RELATED LUNG DISORDERS
b. ANATOMY FOR ATTORNEYS PART I
c. ANATOMY FOR ATTORNEYS PART II
d. OB/GYN AND PEDIATRIC INJURIES
e. PSYCHOLOGICAL DISORDERS EVALUATION AND DISABILITY
f. HOW TO READ MEDICAL RECORDS
g. ORTHOPEDIC INJURIES AND DISABILITY
h. THE TMJ INJURY AND DENTAL MALPRACTICE
i. LITIGATING PSYCHOLOGICAL INJURIES
j. NEUROLOGICAL INJURIES AND DISABILITY
k. SOFT TISSUE INJURIES AND DISABILITY
l. CARDIOVASCULAR INJURIES AND DISABILITY

Section Members $50. Non-Members $100.
7 tapes and handbook 10 1/2 CLE hours

Video Tape Library

1) APPELATE ADVOCACY
   Purpose, Preparation, introduction, rebuttal, problems, and court conference.
   Section Members $15. Non-Members $30.
   3 tapes and handbook 2 CLE hours

2) THE ART OF ADVOCACY SKILLS IN ACTION
   3 tapes and handbook 2 CLE hours

3) BANKRUPTCY
   New client education

4) BELLI ON DEMONSTRATIVE EVIDENCE
   Section Members $15. Non-Members $30.
   2 tapes 2 CLE hours

5) THE BIO-MECHANICAL ENGINEER WINNING AN ADEQUATE AWARD
   Section Members $15. Non-Members $30.
   2 tapes 2 CLE hours

6) BUILDING A WINNING MEDICAL CASE
   Section Members $15. Non-Members $30.
   4 tapes 4 CLE hours

7) CROSS EXAMINING MEDICAL EXPERTS.
   2 tapes 2 CLE hours

8) CROSS EXAMINATION OF NON-MEDICAL EXPERTS
a. **DEALING WITH THE S.O.B. LITIGATOR**  
   2 tapes and handbook 3 CLE hours

9) **THE ECONOMIST IN WRONGFUL DEATH CASES**  
   Section Members $10. Non-Members $20  
   2 tapes 2 CLE hours

10) **EFFECTIVE COMMUNICATION IN THE COURTROOM**  
    Verbal communication in the trial, non-verbal communication  
    in the trial and selected communication tasks during trial  
    Section Members $15. Non-Members $30.  
    3 tapes 2 ½ CLE hours

11) **EVIDENCE ON TRIAL I**  
    Laying foundations for exhibits, photographs, charts, diagrams  
    and conversations  
    2 tapes and handbook 2 ½ CLE hours

12) **EVIDENCE ON TRIAL II**  
    Motions in Limine and voir dire of witness  
    1 tape and handbook 1 ¼ CLE hours

13) **FIVE COMPUTER APPLICATIONS FOR THE BUSY LAWYER**  
    Section Members $10. Non-member $20.  
    1 tape and handbook ½ CLE hour

14) **GETTING AND KEEPING THE CLIENT YOU WANT**  
    1 tape and handout 1 CLE hour

15) **GETTING YOUR NAME OUT IN THE COMMUNITY**  
    1 tape ¾ CLE hour

16) **HOW TO SET A FAIR FEE J. HARRIS MORGANS FOOLPROOF FORMULA**  
    1 tape 1 CLE hour

17) **HOW TO TAKE A VIDEO DEPOSITION**  
    1 tape 1 ¼ CLE hours

18) **IN PRAISE OF SIMPLICITY**  
    1 tape ½ CLE hour

19) **JURY SELECTION**  
    2 tapes 2 ¼ CLE hours

20) **NEGOTIATIONS CAN YOU TRUST YOUR INSTINCTS**  
    Section Members $20 Non-Members $40.  
    4 tapes and handbook 3 ½ CLE hours
21) NEGOTIATIONS DEMONSTRATION SERIES
   Section Members $15. Non-Members $30.
   3 tapes and handbook 2 CLE hours

22) PROVING DIMINISHED EARNING POWER
   2 tapes 1 ¾ hours

23) PUNITIVE DAMAGES IN COMMERCIAL CASES
   Section Members $15. Non-Members $30.
   3 tapes and handbook 3 ½ CLE hour

24) SUMMATION
   2 tapes 1 ¾ CLE hours

25) SUMMATION AND ARGUMENT WINNING THE ADEQUATE AWARD
   Section Members $15. Non-Members $30.
   2 tapes 1 CLE hour

26) THE SUCCESSFUL OPENING STATEMENT
   2 tapes 1 CLE hour

27) THE SUCCESSFUL OPERATION OF A SMALL TO MEDIUM LAW OFFICE FROM A-Z
   1 tape 2 CLE hours

28) THE TOUCHSTONES OF WINNING ADVOCACY
   1 tape 1 CLE hour

29) TRIAL EVIDENCE MAKING AND MEETING OBJECTIONS VIGNETTES 1-50
   2 tapes and handbook 2 CLE hours

30) UNDERSTANDING AND HANDLING BACK AND NECK INJURY CASES
    Anatomy, sprains, strains, whiplash and the ruptured disc injury
    Section Members $15. Non-Members $30.
    3 tapes and handbook 2 ½ CLE hours

31) UNDERSTANDING ORTHOPEDIC EVALUATIONS
    Section Members $15. Non-Members $30.
    2 tapes and handbook 1 CLE hour

32) WHAT EVERY BUSINESS LITIGATOR NEEDS TO KNOW ABOUT FEDERAL CRIMINAL INVESTIGATIONS
    2 tapes and handbook 4 hours

33) YOUR DEPOSITION CLIENT EDUCATION
    TRIAL ADVOCACY SERIES

34) CASE PREPARATION
    1 tape ¾ CLE hour
35) TRIAL PRESENTATION
   1 tape ¾ CLE hour
36) DIRECT EXAMINATION
   1 tape ¾ CLE hour
37) CROSS EXAMINATION
   1 tape ¾ CLE hour
38) CLOSING ARGUMENT
   1 tape ½ CLE hour

DEPOSITION SERIES

39) DISCOVERY DEPOSITION
   1 tape ¾ CLE hour
40) DEPOSITION PREPARATION
   1 tape ¾ CLE hour
41) DEPOSITION TECHNIQUES
   1 tape ¾ CLE hour
42) DEPOSITION PROBLEMS
   1 tape ¾ CLE hour
43) DEPOSITION PROCEDURE
   1 tape ½ CLE hour

EXPERT WITNESS SERIES

44) DIRECT AND CROSS EXAMINATION OF AN EXPERT WITNESS
   1 tape ½ CLE hour
45) DIRECT EXAMINATION OF AN EXPERT ECONOMIST IN A CIVIL DEATH CASE
   1 tape ½ CLE hour
46) DIRECT AND CROSS EXAMINATION OF AN EXPERT WITNESS □ PATHOLOGIST
   1 tape ¾ CLE hour
47) COMPARATIVE CROSS EXAMINATION OF AN ECONOMIST
1 tape ¼ CLE hour

48) DIRECT AND CROSS EXAMINATION OF A MEDICAL RECORDS CUSTODIAN
1 tape ½ CLE hour

49) DIRECT AND CROSS EXAMINATION OF AN EXPERT WITNESS – PSYCHIATRIST
1 tape and handbook ¾ CLE hour

50) EXPERT I LECTURE
1 tape ¼ CLE hour

51) EXPERT II LECTURE
1 tape ½ CLE hour

EXHIBITS SERIES

52) LITURGY OF FOUNDATIONS
1 tape and handbook ¾ CLE hour

53) THE INTRODUCTION AND USE OF EXHIBITS
1 tape and handbook ¾ CLE hour

54) PROBLEM WITNESS TACTICS
1 tape and handbook ½ CLE hour

55) DEMONSTRATIVE EVIDENCE
1 tape ½ CLE hour

SPECIAL MEDICAL/LEGAL INSTITUTE SERIES VIDEO TAPES MAY ONLY BE RENTED BY THE SEGMENT IN THE SERIES. DUE TO THE EXTENSIVE NATURE OF THE WRITTEN MATERIAL AND THE COST TO REPLACE THEM, THEY MUST BE SENT AND RETURNED BY UPS OR IN PERSON AND INSURED FOR THE AMOUNT OF $250.
SEGMENTS AVAILABLE (ALL SEGMENTS HAVE 5 VIDEO TAPES AND HANDBOOK)

PART I
PART 1 - ANATOMY FOR THE LEGAL AND INSURANCE PROFESSIONAL
5 tapes and handout 3 CLE hours
PART 2 - ANATOMY FOR THE LEGAL AND INSURANCE PROFESSIONAL
PART II
PART 3 - ORTHOPEDIC INJURIES AND DISABILITY
PART 4 - TRAUMA TO THE SPINE
PART 5 - SOFT TISSUE INJURIES AND DISABILITIES

SEGMENTS 2, 5 EACH CONTAIN 5 - 2 HOUR VIDEO TAPES WITH A TOTAL CREDIT OF 10 CLE HOURS
Section Members $50. Non-Members $100.